

## Objective

By the end of this lesson, Jordan will have a comprehensive understanding of the basics of real estate, including key terminology, the process of buying and selling properties, and the importance of critical thinking and life skills in making informed decisions in real estate. Additionally, Jordan will practice reading, spelling, American Sign Language (ASL), and home economics through engaging activities.

## Materials and Prep

- Notebook and pen for notes
- Printed worksheets on real estate vocabulary
- Real estate listings from local newspapers or websites (printed or written down)
- Access to a dictionary for spelling and definitions
- Recipe for a simple dish to prepare (related to home economics)
- ASL alphabet chart (can be drawn on paper)
- Logic puzzles or brain teasers (can be created or found online)

## Activities

### • Real Estate Vocabulary Game:

Jordan will learn key real estate terms (like "mortgage," "escrow," and "appraisal") and create flashcards. Then, he can quiz himself or a family member. This will help improve his spelling and understanding of the terminology used in real estate.

### • House Hunting Simulation:

Using the real estate listings, Jordan will pretend to be a buyer looking for a house. He will write down what features he would want in a home and compare different listings, discussing the pros and cons of each. This will enhance his critical thinking skills.

### • Cooking Class:

Jordan will prepare a simple dish using a recipe. He can relate the preparation process to managing a household, emphasizing the importance of budgeting and planning in home economics.

### • ASL Vocabulary Practice:

Jordan will learn how to sign basic real estate terms in ASL. He can practice with a family member or record himself. This will help him develop a new skill while reinforcing the vocabulary learned earlier.

### • Logic and Common Sense Puzzles:

Jordan will solve logic puzzles related to real estate scenarios, such as figuring out the best deal among several properties. This will encourage him to apply critical thinking and problem-solving skills.

## Talking Points

- "What do you think a mortgage is? It's like a loan to help you buy a home, but you have to pay it back with interest!"

- "Why is it important to know the features of a house before buying? It helps you find the right fit for your needs and budget!"
- "Can you think of ways to save money when managing a household? Budgeting is key to making sure you don't overspend!"
- "How can learning ASL help in real estate? It allows you to communicate with a wider range of clients and show that you care about inclusivity!"
- "What strategies can you use to solve a problem? Sometimes breaking it down into smaller parts can make it easier!"